

# 2018 Global Tobacco & Vapor Industry Guide

Reach thousands of buyers in the tobacco & vapor industries for a full year. Add your company logo starting at only \$150!

TobaccoReporter.com has more than 7,300\* monthly visitors who are actively seeking solutions and have free access to Tobacco Reporter's Global Tobacco & Vapor Industry Guide (GTVG) of participating

vendors representing over 1,300 listings.

A variety of options are available to interact with tobacco professionals who are actively researching vendors and products throughout the purchasing process.

From targeted category ad exposure to listings in our comprehensive

guide (in print and online), Tobacco Reporter's 2018 Global Tobacco & Vapor Industry Guide provides some of the best annual ROI available.

\*Based on number of monthly visitors to the site and bonus digital distribution.



**Leaf Tobacco Dealers, Processors and Brokers: United Arab Emirates—USA**

**Polisety Somasundaram Global Ltd**  
PO Box 19392  
Hampton FZ  
Sharjah  
United Arab Emirates  
Phone: +44 1252 619933  
Fax: +44 1252 619956  
Email: info@polisety.com  
Personnel:  
Dr. Shyam Prasad  
Products/Services:  
A wholly owned subsidiary of Prudential India, with the ability to supply all varieties of tobacco from all Global regions including: Bio-cured, oriental, dark air-cured, dark sun-cured, cigar, binder, sunley, light air-cured, dark fire-cured, cigar wrapper, cigar filler and stems.

**PREMIUM TOBACCO**  
Premium Tobacco Group  
PO Box 27588  
JBC1, 38th Floor, Units 3601-3606  
Jumeirah Lakes Towers, Dubai W  
Dubai  
United Arab Emirates  
Phone: +971 44 55 7920  
Fax: +971 44 55 7799  
Email: info@premiumtobacco.ae  
Personnel:  
John H. Parker, Group Chairman & CEO  
Giant Peterson, COO, Shane Heppell, Sales Director, Kevin Thomson, Global Business Development, Alex Mackay, Sales, Danny Harriman, Sales  
Products/Services:  
Premium Group head office - global sales, finance and administration

**United Kingdom**  
**adbac**  
adbac Limited  
www.adbac.co.uk  
3 Goswami Farm, The Street  
Cockshen Village, Hampshire GU8 5RX  
United Kingdom  
Phone: +44 1252 619933  
Fax: +44 1252 619956  
Email: info@adbac.co.uk  
Personnel:  
Andy Stevens, Managing Director, Tim Saward (tim@adbac.co.uk)  
Products/Services:  
Global tobacco leaf supplier able to supply from all regions all varieties including Bio-cured, oriental, dark air-cured, dark sun-cured, cigar, binder, sunley, light air-cured, dark fire-cured, cigar wrapper, cigar filler and stems.

**Alliance One International Services Limited (UK)**  
Building 4, Riverside Way  
Cannibury, Surrey GU15 3YF  
United Kingdom  
Phone: +44 1276 404 600  
Fax: +44 1276 404 610  
Personnel:  
Christine Ogilvie, Regional Director Europe (UK), Luis de Azca, Regional Finance Director Europe  
Products/Services:  
Europe Asia Stevenson, Director Business Relationship Management Europe/Asia

**ATC Services (UK) Limited**  
www.atc.co.uk  
100 Kingsway  
47 Market Place  
Hertingfordbury  
Cotswolds, RD9 2AD  
United Kingdom  
Phone: +44 1454 411443  
Fax: +44 1454 411328  
Email: info@atc.co.uk  
Personnel:  
J. Bowell, Director, S. T. White, Director/Finance & Admin, Robin Barberis, Group Accountant, J. Sharpe, K. Suresh, Accounts, A. van Buren, J. Waddington, Shipping, M. Collins  
Products/Services:  
Shipping Manager  
Products/Services:  
Pre and After sales services, Group Finance, Shipping

**Uruguay**  
**Coudrey & Cureau Del Uruguay**  
Montevideo  
Uruguay  
Phone: +52 860 0610  
Email: coc@coudreaco.com.br  
Personnel:  
Clive Robert Coudrey, Director, Luis Falco Gomez, Director, Claudio Sales, Luis Cardozo, Finance

**USA**  
**A.S.P. Enterprises, Inc.**  
3100 NW 17th St  
Miami, FL 33172  
USA  
Phone: +1 305 593 6958  
Fax: +1 305 477 5794  
Email: info@aspenentersinc.com  
Personnel:  
David A. Perez, President, Joseph H. Perez, Vice President, Jorge Garcia, Vice President & Controller, Silvia Casavilla, Senior Vice President  
Products/Services:  
Cigar wrapper, binder and filler

**Alliance One International, Inc. (Farmville)**  
8550 Farmville Rd  
PO Box 168  
Farmville, NC 27830-0168  
USA  
Phone: +1 252 765 8000  
Fax: +1 252 763 8200  
Personnel:  
Alliance One International, Inc. Mark Kahaya, Chairman and Chief Executive Officer, Peter Sakel, President, Robert A. Sherry, Executive Vice President/Chief Financial Officer & Chief Administrative Officer, J. Henry Derry, Executive Vice President/Chief Business Relationship Management & Lead, Jose Maria Costa, Executive Vice President/Chief Operations & Supply Chain, Will O'Quinn, Senior Vice President/Chief Legal Officer & Corporate Secretary, Herold Washburn, Regional Director North and Central America, Christian Collier, Regional Director Europe, Graham Payne, Regional Director Africa, Alexander Strohmann, Regional Director South America, Henrik Børner, Regional Director Asia, Robert P. Jones, Director Vice President Services  
Alliance One International, Inc. (North America Operations), Herold Washburn, Regional Director North and Central America, Dan R. Miller, Regional Finance Director and Secretary, William L. Lloyd, Regional Operations Director  
Products/Services:  
Dealer and processor of bio-cured, turrey, Maryland, dark, dark air-cured and Oriental tobacco, processing facilities for leaves, stems, stems, cigars

**ALLIANCE One**  
Alliance One International, Inc. (HQ)  
8001 Aerial Center Parkway  
PO Box 2020  
Morrisville, NC 27560  
USA  
Phone: +1 919 379 3300  
Fax: +1 919 379 0240  
Personnel:  
Alliance One International, Inc. Mark Kahaya, Chairman and Chief Executive Officer, Peter Sakel, President, Robert A. Sherry, Executive Vice President/Chief Financial Officer & Chief Administrative Officer, J. Henry Derry, Executive Vice President/Chief Business Relationship Management & Lead, Jose Maria Costa, Executive Vice President/Chief Operations & Supply Chain, Will O'Quinn, Senior Vice President/Chief Legal Officer & Corporate Secretary  
Alliance One International Group: Mark Kahaya, Chairman and Chief Executive Officer, Peter Sakel, President, Robert A. Sherry, Executive Vice President/Chief Financial Officer & Chief Administrative Officer, J. Henry Derry, Executive Vice President, Global Business Relationship Management & Lead, Jose

## INCREASE VISIBILITY with a LOGO

Add your corporate logo to your listing!  
Submit your company logo as a .pdf, .doc, .tif or .jpg file.  
Deadline: September 5, 2017

**Enhanced Listing**  
\$250 listing includes your 4-color company logo—in print and online.  
\$150 listing includes your black-and-white company logo—in print and online.

**GUIDELINES FOR SUBMITTING YOUR LOGO**  
Logos MUST be submitted in a digital format or camera-ready.  
Logos can be emailed as .jpg, .pdf, .tif, InDesign, Photoshop or Illustrator files. InDesign, Photoshop and Illustrator files must include all supporting fonts and art. Color must be built in CMYK. RGB color builds will be converted to CMYK.

# 2018 Global Tobacco & Vapor Industry Guide

**Yes!** I want to place my logo with my company listing in the 2018 *Global Tobacco & Vapor Industry Guide*

**4-color logo, \$250**

**Black-and-white logo, \$150**

Name: \_\_\_\_\_

Company: \_\_\_\_\_ Email: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_

State/Province: \_\_\_\_\_ Country: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Method of Payment (Circle selection):

Check (Drawn on U.S. bank only)   Wire (Instructions will follow by fax if you choose this method)   Credit Card (See below to complete credit transaction)

**Mail or fax this form by September 5, 2017 to:**

*Tobacco Reporter GTVG Logos*

901 Jones Franklin Road, Suite 102, Raleigh NC 27606 USA

Fax: +1 919 876 6531, Phone: +1 919 872 5040

Email: [gtvg@tobaccoreporter.com](mailto:gtvg@tobaccoreporter.com)

**Please contact me about advertising in the 2018 *Global Tobacco & Vapor Industry Guide.***

## CREDIT CARD CHARGE INFORMATION AND AUTHORIZATION

Name on Credit Card: \_\_\_\_\_

Billing Address: \_\_\_\_\_

Shipping Address: \_\_\_\_\_

Phone and Fax Number(s): \_\_\_\_\_

\_\_\_\_\_ American Express   \_\_\_\_\_ MasterCard   \_\_\_\_\_ Visa

Credit Card Number: \_\_\_\_\_

International/Security Code (last three digits on back of card): \_\_\_\_\_

Expiration Date on Card (month/year): \_\_\_\_\_

Authorized Signature (name if by phone): \_\_\_\_\_

Please Print Name: \_\_\_\_\_

If you have any questions or concerns, please email [gtvg@tobaccoreporter.com](mailto:gtvg@tobaccoreporter.com).

Thank you.

Note: If faxing this form, please fax both sides.

**SpecComm International Inc.**

901 Jones Franklin Road • Suite 102 • Raleigh, NC 27606

+1 919 872 5040 • Fax: +1 919 876 6531

[gtvg@tobaccoreporter.com](mailto:gtvg@tobaccoreporter.com)